# STOCK MARKET JOURNAL MANAGEMPOWERING TRADERS AND INVESTORS





From The

## Founder's Desk



#### INDIAN STOCK MARKET JOURNAL

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Full efforts have been made to ensure the authenticity and accuracyof the contents of the Yearbook, but we do not accept any liabilityfor the errors if committed and the subsequent loss arising from the same, but we will make sure that the errors if occurred are recited and minimized in future editions and also would welcomethe reader's feedback.

We welcome your comments and suggestions for our future editions to make it more helpful month after month.

Dear Readers,

Among many things happening worldwide, the most eye-catching was the Reserve Bank of India's decision to stop Paytm Payments Bank Ltd from accepting deposits, which caused the company's shares to nose dive.

This edition of ISMJ has brought you the key importance of Foreign Direct Investment and help understand how it's a powerful tool for economic growth. This edition will also help you understand what is commodity trading and tips for successfully trading in the commodity market.

Also, in the edition, we will also cover the multibillion dollar merger between Reliance Industries and Walt Disney and will also peak into the recession that took place in some of the world's largest economies.

Along with all the topics, we also bring you a complete guide to help you understand Unit-Linked Insurance Plan investments and the key steps and tips needed for mastering ULIP investments.

We want to thank you for appreciating our previous editions with your kind words. We would love to have your continuous feedback to improve our work. Please feel free to write to us at support@equitypandit.com.

Happy Investing!

Abhishek Parakh

Founder

EquityPandit Financial Services (P) Limited







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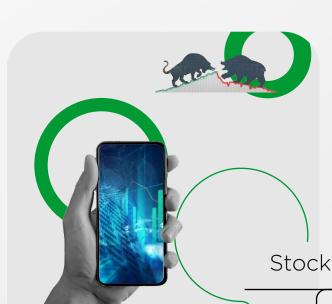
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## Stock Market Outlook



## NIFTY



Nifty consistently edges higher with slow momentum, but sluggishness in the bull trend hints at a short-term reversal also. If we look at the daily chart, a rising trend line which connects higher dots clearly resists the index near the 22500 mark. Being at a strong psychological level bears actively try to hold the index below 22500.

On the weekly chart, we still hope for another higher high, but on the daily chart, the index has formed a reversal pattern



called an evening star. If Nifty is not able to sustain above 22500, then we can expect a correction up to 21 EMA level, which is currently near 22150. And if the index starts forming higher lows and lower lows formation on the daily chart, we cannot rule out the level of 21650. RSI also forms a divergence in the daily and weekly timeframes.

If we explore the possibility of the bull trend continuing this month, Nifty must sustain above 22500 or in case of correction it has to hold the level of 22150. Among the index movers HDFC Bank may rise if it sustains above 1450. Infosys and TCS may trade stable. Kotak Bank looks weak, SBI and Reliance Industries may trade sideways.

#### BANK NIFTY



Bank Nifty is consolidating within a strong monthly bull candle formed in the month of December 2023. The high and low of this candle were 48636 and 44531, respectively. Recently, Bank Nifty made a

high of 48161 on the daily chart but was not able to sustain above 48000 and is now trading on the lower side. The high of February month was 47363, which acted as immediate support for the index. 46218



is the key support level for the index as it is the Open as well as the Low of the March month candle. If we look at the RSI on the monthly chart, it formed 4 equal tops since October 2021, and divergence is where the RSI is forming equal highs, and the price is forming higher highs, indicating a short-term correction if not sustained above 48000. Bank Nifty manages to sustain above 11 period EMA on the monthly chart, and the level is currently at 45100. We can expect a

sideways to bearish trend in Bank nifty over the next couple of weeks. If Bank Nifty has to continue its bull trend, then it should sustain above 48500. The resistance above this level is expected to be around 50200. HDFC Bank, if it sustains above 1450, and SBI, if it sustains above 790, may keep the bank index strong. Kotak Bank and IndusInd Bank look weak. PNB and Axis Bank look strong whereas ICICI bank is expected to trade stable and sideways.



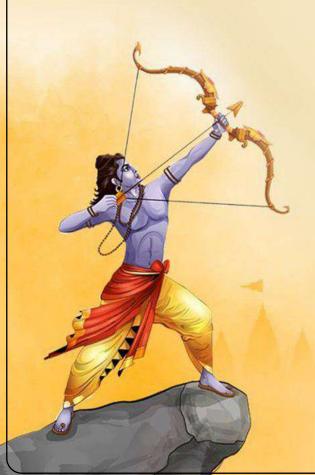


#### **UPCOMING TRADING HOLIDAYS**



April 11, 2024 Thursday





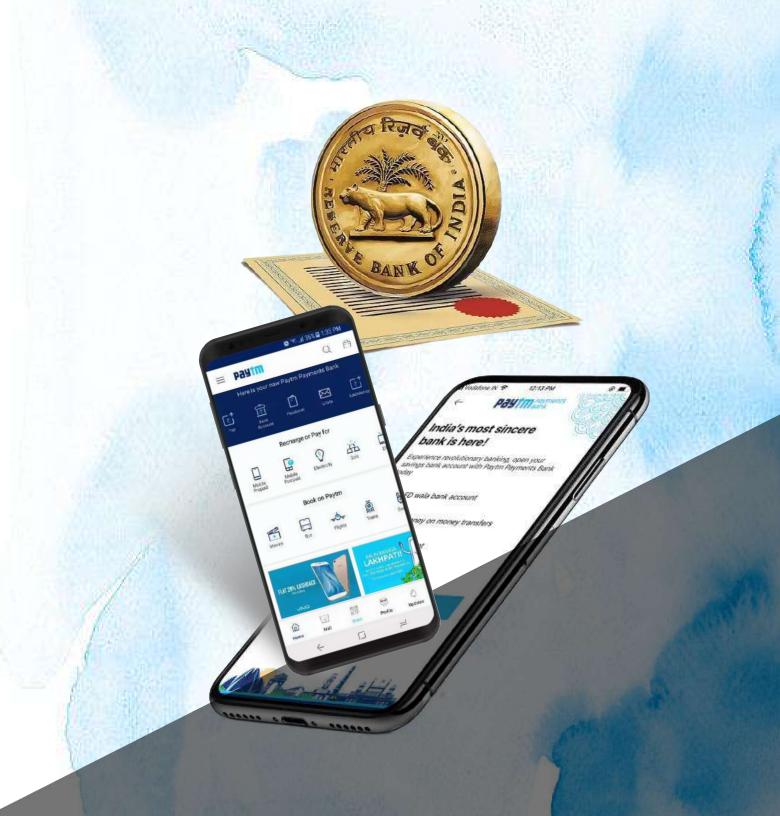
#### Shri Ram Navmi

April 17, 2024 Wednesday

13MJ March 2024

## Payments Bank And RBI

Unfolding Narrative and Challenges





Since the Reserve Bank of India (RBI) barred Paytm Payments Bank Ltd (PPBL) from accepting any more deposits from February 29 due to "persistent noncompliance", the shares of One97 Communications Ltd have fallen over 43%. They are trading near an all-time low of Rs 438.35 per share. The order meant that PPBL could not undertake any banking activity, including accepting deposits, credit transactions, wallet topups, and bill payments. Later, on February

2, a report by Bloomberg stated that the RBI is also considering cancelling Paytm Payments Bank's operating license as early as next month once the depositors are safeguarded.

Paytm Payments Bank Ltd offers digital banking services, including savings accounts, current accounts, fixed deposits with partner banks, and balance in wallets, UPI, and FASTag, among other services. According to the rules of payment banks, they cannot lend any money and can







accept deposits only up to Rs 2,00,000. Paytm Wallet also comes under the ambit of PPBL.

According to RBI's provisional data for December 2023, Paytm Wallet users carried out 247.2 million transactions worth over Rs 8,000 crore for the purchase of goods and services, while 20.7 million transactions were carried out for transferring over Rs 5,900 crore.

Customers will not be able to deposit or top-up their customer accounts, wallets, FASTags, and other instruments after February 29. However, withdrawal or utilisation of balances by its customers

Payim Targ

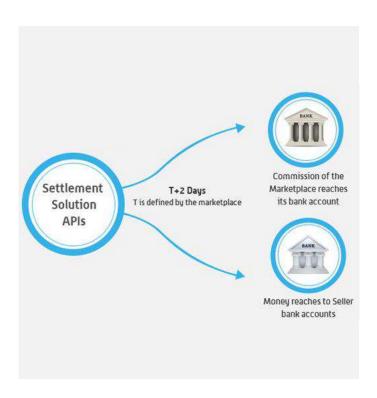
from their accounts, including savings bank accounts, current accounts, prepaid instruments, FASTags, and National Common Mobility Cards, are permitted without any restrictions up to their available balance.



Paytm said it is being discussed with the RBI to comply with their directions. Moreover, it said that its financial services, such as loan distribution, insurance distribution, and equity broking, are unrelated to PPBL's banking activities.



#### Nodal Accounts With Axis Bank And Yes Bank



access to temporary surplus funds for deployment in the money market. Paytm applied for T-PAP status with National Payments Corporation of India (NPCI) and received consent from Axis Bank and Yes Bank to act as payment service providers for the UPI channel.

RBI recently directed NPCI to facilitate four or five other banks as payment service providers to ensure seamless migration of the Paytm handle when making UPI transactions on the app.

Paytm is in talks with Yes Bank to establish a nodal account for its parent company, 197 Communications, and payment services. This will ensure merchant settlement payments continue after Paytm Payments Bank ceases banking activities on March 15. Paytm's nodal account with Paytm Payments Bank, where merchant transactions were settled, was terminated by RBI. Paytm partnered with Axis Bank for a nodal SQR account for OCL and payment services. The Yes Bank nodal account will enable high UPI transaction volumes between banks.

For banks involved, two benefits include earning fees for merchant settlements and



### Foreign Direct Investment

**A Catalyst For Global Economic Growth** 





Foreign Direct Investment (FDI) is a powerful driver of economic growth, fostering international collaboration and opening new avenues for development. This article delves into the meaning, benefits, types, and significance of FDI, shedding light on its impact across various industries and nations. By exploring the intricacies of FDI, we can comprehensively understand its role in shaping the global economy.

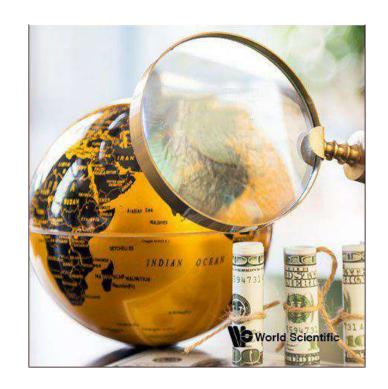
It contrasts with forwarding and futures markets, where parties agree to trade at the underlying asset's forward/future price, and delivery is also likely in the future. Therefore, as disparate to the spot markets, futures markets make a contract, but the settlement is estimated in the

future. Spot markets exist wherever there is an infrastructure to transmit such a trade.



#### What Is Foreign Direct Investment (FDI)?

FDI is an integral part of the global economy that involves the acquisition of a significant stake in a foreign business by an investor or organisation from another country. This strategic move allows companies to extend their operations beyond national borders, tapping into new markets and fostering economic growth. FDI encompasses a range of activities, including establishing new businesses, mergers and acquisitions, joint ventures, and strategic alliances.





#### **How Does Foreign Direct Investment Work?**



The process of FDI is a multi-faceted one that involves several key steps. It begins with identifying a potential target company or sector in a foreign country. Extensive analysis is then conducted, assessing the target company's financial performance, market position, and regulatory environment. Once the analysis is complete, negotiations take place to determine the terms of the

investment, including the amount invested, the level of ownership, and the degree of control. Upon agreement, funds are transferred to the target company through direct investment or establishing a subsidiary. The investor actively participates in the management and operations of the target company, leveraging their expertise and resources to drive growth and profitability.

#### **Types of Foreign Direct Investment**

Foreign Direct Investment manifests in various forms, each serving different objectives and yielding distinct outcomes. Let us explore the primary types of FDI:





#### **Horizontal FDI**

Horizontal FDI occurs when a company invests in the same industry abroad as its domestic operations. The aim is to replicate or expand existing business activities in the foreign market. This investment facilitates market penetration, enhances competitive advantages, and leverages industry-specific expertise.

#### **Conglomerate FDI**

Conglomerate FDI occurs when investors diversify into unrelated business activities in a foreign market. Unlike industry-specific investments, conglomerate FDI involves engaging in businesses that may not share direct synergies. This allows investors to spread risks and explore diverse opportunities, contributing to a broader portfolio and market presence.

#### **Platform FDI**

Platform FDI involves using a foreign location as a hub to export goods or services to other markets. Investors strategically establish operations in a specific country, leveraging its advantageous position for efficient distribution and access to broader

regional or global markets. This type of investment optimises logistical and market-related advantages the chosen foreign platform offers, facilitating enhanced competitiveness and market reach.

#### **Vertical FDI**

Vertical FDI can be classified into two facets: backward integration and forward integration. Backward integration involves investing in upstream activities, such as raw material extraction, to gain control over the supply chain. On the other hand, forward integration entails investment in downstream activities, like distribution and retail, to expand market reach and streamline operations.





#### **Methods Of Foreign Direct Investment**

Foreign Direct Investment can take various forms and methods, depending on the nature of the investment and the investor's objectives. Let's explore some common techniques of FDI:



## Greenfield Investment

Greenfield investment involves the establishment of a completely new business venture in the host country. This method requires building new facilities, acquiring land, and setting up operations from scratch. Greenfield investments are often made in the manufacturing, services, and infrastructure development sectors.



## Mergers and Acquisitions (M&A)

Mergers and acquisitions occur when a foreign investor acquires an existing local company in the host country. The investor purchases a controlling stake in the entire business, thereby gaining ownership and control. M&A transactions can facilitate market entry, access to an established customer base, distribution networks, and intellectual property rights.





#### **Joint Ventures**

Joint ventures are formed when a foreign investor enters into a partnership with a local company or investor to establish a new business entity. Both parties contribute capital, resources, and expertise, sharing risks and profits. Joint ventures allow for the combination of local knowledge and market understanding with the foreign partner's technology, managerial skills, and access to global markets.

#### **Privatisation**

Privatisation refers to the transfer of stateowned enterprises to private investors, including foreign investors. Governments may decide to sell off public assets to attract foreign investment, promote efficiency, and improve the performance of previously state-controlled industries. Privatisation methods can include public offerings, auctioning, or negotiated sales.



#### **Strategic Alliances**

Strategic alliances involve collaboration between foreign and local companies to pursue specific projects or objectives. Compared to joint ventures, strategic partnerships are often less formal and do not result in forming a separate legal entity. These alliances can take the form of technology transfer agreements, research and development partnerships, or marketing and distribution collaborations.

#### **Portfolio Investment**

While not classified as FDI, portfolio investment involves the purchase of stocks, bonds, or other financial assets in foreign companies or governments. Unlike FDI, portfolio investors do not have direct control over the management of the invested entity. Nonetheless, portfolio investment can still contribute to host countries' capital flows and financial market development.





#### **Special Economic Zones (SEZs)**

Special Economic Zones, or SEZs, are designated areas with preferential policies and incentives to attract foreign investment. These zones offer benefits such as infrastructure support,tax breaks, streamlined regulations, and access to a skilled workforce. Foreign investors can set up operations within these zones to take advantage of the favourable investment climate.



#### Advantages Of Foreign Direct Investment



Foreign Direct Investment brings many advantages, influencing economic, social, and technological aspects. Let's explore the key benefits of FDI:

- Economic Growth and Development
- Technology Transfer and Innovation
- Job Creation and Skills Development
- Access to Global Markets
- Infrastructure Development
- Enhanced Financial Stability
- Knowledge and Skills Spillover
- Social and Environmental Responsibility



#### Disadvantages of Foreign Direct Investment



While Foreign Direct Investment brings significant advantages, it is important to acknowledge the potential drawbacks and challenges associated with FDI. Let's explore some of the key disadvantages:

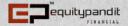
- Loss of Economic Control
- Unequal Distribution of Benefits
- Vulnerability to External Shocks
- Cultural and Social Challenges
- Environmental Impact

Foreign Direct Investment is a powerful force that drives economic growth, fosters technological advancement, and promotes global collaboration. The meaningful transfer of capital, knowledge, and technology from foreign investors to host countries brings many benefits, including job creation, infrastructure development, and market expansion. However, countries must strike a delicate balance between attracting foreign investment and safeguarding national interests. As the global economy continues to evolve, foreign direct investment will play an increasingly significant role in shaping nations' future and interconnectedness.

## Reliance-Disney Merger

Reshaping The Industry Landscape





India's media and entertainment industry has witnessed a big development as Reliance Industries and Walt Disney have announced a joint venture. They will merge their streaming and TV operations in India to create an entertainment giant worth 8.5 billion dollars, i.e., a 70,352 crore media powerhouse, which has happened after about four months of negotiations.

The merged entity will be chaired by Nita Ambani, with former Walt Disney executive Uday Shankar as the vice chairperson. The joint venture will bring together media assets across entertainment, TV channels, and sports channels.





## The Merged Entity- Impact Over TV and OTT Platforms

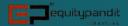


This joint venture will combine media assets across its various entertainment domains, including TV channels such as Colors, Star Plus, and Star Gold, and sports channels like Star Sports and Sports 18. Additionally, OTT services like Jio Cinema from Reliance and Hot Star from Disney will also be included, providing viewers with a wide range of content.

Moreover, this joint venture will hold exclusive rights to distribute Disney films and productions in India. As a result, popular cricket properties like IPL and TV soaps will be available to millions of households on one accessible platform.

Disney Star India and the Alliance's Viacom 18 have a combined viewership of over 750 million across India, making the merger a milestone in the industry. The merged entity will offer viewers 120 channels and two streaming services.

This comes after a long struggle for Disney to stop a user exodus from its streaming business in India and the financial burden of paying billions of dollars for Indian cricket rights.



#### Ownership Status

Reliance, led by Asia's richest man, Mukesh Ambani, will inject USD 1.4 Billion into the merged entity. The Alliance will control the joint venture, i.e. RIL will control the JV, with a 16.34% ownership. Viacom18 will own 46.82% of the JV, while Disney will own 36.84%. Additionally, Disney may contribute certain media assets to the JV, subject to regulatory and third-party approvals.

The new board will have 10 members, with Reliance nominating 5, Disney nominating 3, and 2 independent directors, respectively.



According to sources from Reuters news agency, the Indian business of US entertainment giant Disney was valued at just one-quarter of its 15-billion-dollar valuation when Disney acquired it as part of its Fox deal in 2019, as a result of a recent merger.

## Impact On The Rivalries And Other Platforms

The merger between Disney's Indian business and Reliance is a firm move to fend off competition from traditional rivals such as India's Zee Entertainment and Japan's Sony, as well as streaming services such as Amazon and Netflix.

The establishment of the joint venture is subject to receiving regulatory, shareholder,

and other customary approvals and is expected to be completed by the first quarter of 2025. The announcement of this merger comes less than a month after Sony and Zee cancelled a 10-billion-dollar merger that would have posed a significant challenge to Reliance and Disney.

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The recent merger of Reliance and Disney has caused a lot of speculation about its impact on the TV and OTT industry in India, as well as the potential disruption it could cause to the Google-Meta media duopoly. While some experts believe that the new entity may challenge the tech giants in the broader sense, it is not expected to significantly impact Google-Meta as they are not in direct competition. However, some industry analysts predict that the combined digital entity could rival Google's video-on-demand platform, YouTube.

Reliance Industries and Walt Disney have announced the merger of Viacom18 and Disney Star, making it the country's largest media company. According to market estimates, the merged entity will control over 40% of TV advertising and 42% of the total market share.



## What Is Commodity Trading

 $oldsymbol{--}$  Definition, Types, And How It Works  $oldsymbol{--}$ 







Commodity trading is a trading method that involves the buying and selling of various tangible assets, including energy goods, metals, agricultural products and environmental goods. This method is a very age-old financial practice that has been the backbone of global trade for centuries. The value of Commodities is tied to real-world supply and demand along with other macroeconomic conditions, including changes in weather, technological advances, and political development. In this article, we will cover everything about commodity trading, including what it is, different types of commodities, how it works, and why it's appealing to investors.

#### What Are Commodities?

The commodities are basic raw materials that are used to produce goods for daily use. They are the building blocks of a global economy; commodities include items such as sugar, metals, oil, natural gas, and many more. The different types of commodities that are traded in India can be categorised into four broad segments;





Segm <b>en</b> tt	Commodities
Bullion	Gold and Silver.
Energy	Natural Gas and Crude Oil.
Agriculture	Rubber, Black Pepper, Cotton, Oil, Cardamom, Rise, Wheat, and many more.
Base Metals	Aluminium, Lead,

#### List Of Commodity Exchanges In India



India has more than 20+ exchanges that facilitate commodity trading under the Securities and Exchange Board of India's (SEBI) regulatory eye. The exchanges provide a platform for traders to trade in standardised

contracts for commodities. Until 2015, the market was regulated by the Forward Markets Commission, which later merged with SEBI, creating a unified regulatory environment for commercial investing.



However, India has six prominent commodity trading exchanges of India are:

Exchange Name	Year of Establishment	Commodities Traded
National Multi Commodity Exchange India	2002	Gold, Copper, Mustard, Aluminium, Rubber, Coffee, etc.
National Commodity and Derivative Exchange	2003	Crude oil, oil and seed, Steel, Copper, Fibres, etc.
Multi Commodity Exchange of India	2003	Bullion, Energy, Metal, Petrochemicals, pulses, etc.
Indian Commodity Exchange	2009	Silver, Copper, Gold, Natural gas, Soyabean, etc.
National Stock Exchange	1994	Bullion, Energy and Base Metals.
Bombay Stock Exchange	1875	Crude oil, Almond, Gold, Silver, Copper, Aluminium, etc.

#### **How Does Commodity Trading Work?**

The Indian stock market presents countless opportunities for investing in stocks, but for traders who seek a more secure investment avenue, commodity markets provide an excellent choice. The exchange displays crucial information regarding prices of financial securities and offered prices of certain commodities that are sourced from dealers who post these bids and offers.





#### **Types of Commodity Markets**

Commodity trading can occur in spot markets or futures markets:

#### **SPOT MARKETS**

These kinds of markets are also called "cash markets" or "physical markets", where traders exchange cash for the immediate delivery of physical commodities.

#### **FUTURES MARKETS**

In the future market, commodities are bought and sold for future delivery.

#### **Different Ways to Trade in Commodities**

- Direct Investment
- Purchasing Stocks
- Bottom Line
- Commodity ETFs and Mutual Funds

#### **Advantages of Commodity Trading**

#### **Diversification**

Commodity trading provides investors with the opportunity to diversify their portfolio and mitigate risks, as commodity markets have a negative to low correlation to the stock market.



#### **Inflation Hedge**

The rise of inflation results in the fall of stock price, whereas the cost of goods increases and makes the price of primary goods and raw materials rise. Thus, the rise in inflation results in commodity trading becoming profitable.

#### **Transparency**

The commodity market is highly regulated, ensuring fair practices, protecting investors, and maintaining market integrity. The modern electronic trading suite adds to the transparency and efficiency of the market, eliminating the risk of manipulation.

#### **Substantial Returns**

Certain commodities are known for their stability, while many commodities are subject to immense volatility. This volatility observed in many commodities creates opportunities for significant gains, enabling investors to capitalise on market fluctuations for higher returns.

#### **Disadvantages of Commodity Trading**

#### **High Volatility**

The commodity market is subject to high volatility, which is driven by demand and supply.





#### **Significant Investment**

Generating significant returns in the commodity market requires trading with bulk investment.

#### Tips for Successful Commodity Trading?

#### **Research and Analysis**



Conduct a thorough research and analysis of the market, including keeping up-to-date with supply and demand factors, commodity prices, geopolitical and economic events, and other factors affecting commodity prices.

#### **Setting Investment Goals and Risk Tolerance**



It is crucial to establish an investment goal and risk tolerance levels, which are essential steps in creating a well-rounded investment strategy. This ensures alignment between your financial objectives and your willingness to accept risk.

#### **Creating a Strong Trading Plan**



It's very important to create a strong trading plan as it provides a perfect framework, helping you set a clear risk-reward ratio and maintain discipline in your trading activities.

#### Risk Management



It is very crucial to mitigate risks, allowing you to identify, assess, and mitigate potential threats and enhance the overall stability and longevity of your portfolio.





After the economies released their third and fourth-quarter Gross Domestic Product (GDP) performance results, it was reported that a recession took place in the world's largest economies.

The United Kingdom (UK) entered a

recession in 2023, just ahead of its general election, according to the data provided by the Bank of England. In the meantime, Germany replaced Japan as the world's third-largest economy. Japan slipped into a recession phase, as reported by the Bank of Japan.

On the other hand, India is currently reported to be the world's fifth largest economy, according to the GDP data released by the Reserve Bank of India and the UK as the sixth largest economy as listed by the International Monetary Fund (IMF) for these economies in February 2024.

#### The Present Global GDP Financials

According to the International Monetary Fund (IMF), the GDP financials of the world economies are as follows -

Japan's nominal GDP was about USD 4.19 trillion based on the year-end dollar-yen rate, while Germany's 2023 GDP was approximately USD 4.55 trillion based on the year-end euro-dollar rate.



Country	Nominal GDP (USD Trillion)
Japan	4.19
Germany	4.55



#### What Do You Mean By Recession?

There is no official, globally recognised definition of a recession. In 1974, United States (US) economist Julius Shiskin described a recession as "two consecutive quarters of declining growth", and many countries still adhere to that. Presently, growth is measured in terms of the value of the GDP of an economy. However, the US, which is currently the world's largest economy, has since opted to use a more open definition. The National Bureau of Economic Research (NBER) looks at a variety of factors when deciding whether or not America is in Recession. The

institution NBER defines the event as "a significant decline in economic activity spread across the economy, lasting more than a few months, normally visible in production, employment, real income, and other indicators.



#### **Digging Into Japan's Recession**

A slowdown in spending by businesses, consumers crumbling with four-decade high inflation, weak yen and climbing food prices are the key reasons behind the Recession. A shrinking population is also a major factor resulting in the same. The financial performance of Japan's economy, according to data as per CEIC, is as follows -





- Japan's 4Q23 GDP fell unexpectedly by 0.1%, while 3Q23 GDP was revised down to -0.8% (vs -0.7% previously).
   Domestic demand was particularly weak. Consequently, the contraction of the GDP for the last two quarters has led to a recession in Japan.
- Private consumption declined by 0.2%, and service consumption fell by 0.6%. Durable goods consumption increased by 6.4%, but semi-durable fell by -1.7%, and non-durable goods consumption fell by -0.3%.
- Net exports supported overall growth by adding 0.2 pp to the QoQ growth total. Exports grew 2.6%, with both goods

- (0.2%) and services (11.3%) up. The sudden jump in service exports is related to one-off hikes in royalty fees. Net exports contributed positively to overall growth.
- On the investment front, business spending saw a decrease of 0.1% (as compared to the revised rate of -0.6% in 3Q23). Residential investment contracted further, by 1.0% (as compared to the previous rate of -0.6% in 3Q23). Non-residential investment, on the other hand, saw a relatively minor decrease of 0.1% when compared to previous quarters (-0.6% in 3Q23 and -1.4% in 2Q23).

The Bank of Japan (BoJ) must exercise caution when considering policy changes due to this kind of economic climate.



UK's gross domestic product (GDP) fell by 0.3% in the fourth quarter of 2023 after contracting 0.1% in the third quarter of 2023. Consequently, the contraction of the GDP for the last two quarters has led to a recession in the UK. The decline in production, services, and construction output. Further, the falling volume of net trade, household spending and government expenditure also added to the situation.

The figures reveal the financial strain on households, as the Bank of England has chosen to maintain the interest rates at a 14-year high, leading to high borrowing costs and mortgage rates. Additionally, Britain's economic output declined

significantly in the last quarter of 2023, resulting in the biggest drop since the beginning of 2021, when the pandemic was at its peak.

Pranesh Narayanan, a research fellow at the Institute for Public Policy Research, criticised the government for failing to grow the economy, particularly after looking up the data, which showed a mild technical recession in the UK. He blamed chronic underinvestment in hospitals, schools, and infrastructure, which has led to a crumbling public realm and a broken economy. Narayanan believes the figures should prompt the government to prioritise public investment over irresponsible tax cuts.



# India's Current And Future Economic Situation

India remains a significant player on the global stage despite geopolitical and economic challenges, maintaining its status as the world's fastest-growing major economy. The IMF projects a robust economic growth of 6.5% for India in both 2024 and 2025, positioning it to



potentially surpass Germany and Japan in economic size. Currently the fifth largest economy, with a GDP of USD 4,112 billion in 2023-2024, India navigates tensions from a global recession affecting the largest world economies.

Trade relationships with the UK and Japan are pivotal, with notable imports and exports contributing to India's economic dynamics. Despite a global economic downturn, India's economy shows resilience, supported by increased

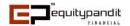


government spending and timely investments fostering sectoral growth. Even with external pressures, including a global slowdown and regional crises, India's exports have continued to grow, supported by a depreciating rupee and strong demand from key partners like the US.

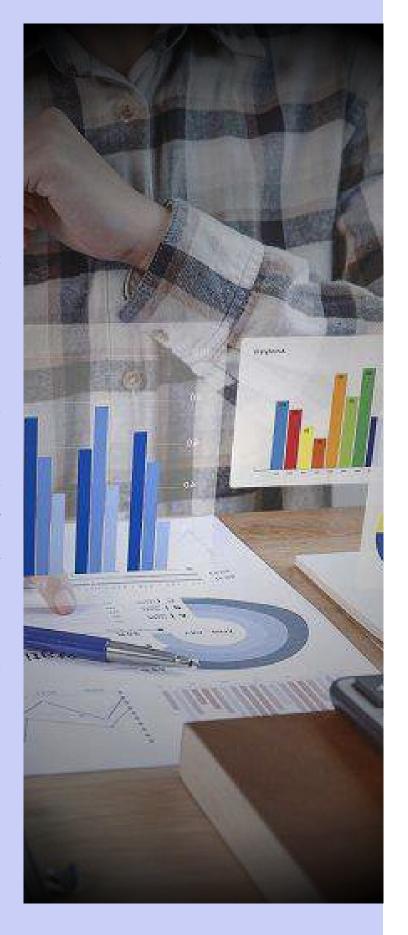
Challenges in core export sectors are acknowledged, but the finance ministry is optimistic, citing factors like easing inflation and a strong agricultural season to support future growth. The RBI has revised GDP growth projections for FY25 to 7%, reflecting confidence in India's economic trajectory despite prevailing global headwinds.

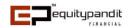
# The Ultimate Guide To Understanding ULIP Investments





When it comes to long-term wealth creation and financial security, making the right investment decisions is crucial. One investment avenue that has gained popularity among investors in India is Unit-Linked Insurance Plans (ULIPs). ULIPs offer a unique combination of life insurance and market-linked investments, making them a versatile and attractive option for individuals looking to grow their wealth while protecting their loved ones. In this comprehensive guide, we will delve into the world of ULIPs, exploring their meaning, benefits, and types, as well as how to choose the right ULIP plan for your financial goals.





# What Is A ULIP Plan?

A Unit-Linked Insurance Plan (ULIP) is a hybrid financial product that provides policyholders with the dual benefits of life insurance coverage and market-linked investments. Unlike traditional insurance plans, a portion of the premium paid towards a ULIP goes towards providing life coverage, while the rest is invested in various funds such as equity, debt, or balanced funds. The returns from these investments depend on the performance of the underlying funds, making ULIPs a market-linked investment option.

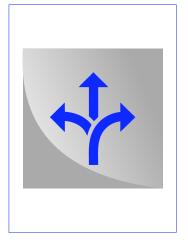




### Benefits Of ULIP Plans



Some of the key benefits of ULIP plans include:



#### 1. Flexibility

ULIPs provide policyholders with flexibility when it comes to investing. You can choose from various investment funds based on your risk appetite and financial goals. Whether you prefer higher returns with equity funds or more stability with debt funds, ULIPs allow you to tailor your investments to meet your specific needs.



#### 2. Market-Linked Returns

One of the primary advantages of investing in ULIPs is the potential for market-linked returns. Unlike traditional insurance plans that offer fixed returns, ULIPs give you the opportunity to benefit from the performance of the underlying funds. This means that if the market performs well, your ULIP investments have the potential to generate higher returns over the long term.





#### 3. Investment with Life Protection

ULIPs provide the dual benefit of investment growth and life insurance coverage. By investing in a ULIP plan, you not only have the opportunity to grow your wealth but also ensure financial protection for your loved ones in the event of your untimely demise.



#### 4. Goal-Based Planning

ULIPs are designed to help individuals plan and achieve their long-term financial goals. Whether you are saving for retirement, your child's education, or any other milestone, ULIPs can be customized to align with your specific goals.



#### 5. Tax Benefits

ULIPs offer attractive tax benefits that can help you save on taxes while growing your wealth. The premiums paid towards ULIPs are eligible for tax deductions under Section 80C of the Income Tax Act up to a maximum limit of Rs. 1.5 lakh. Additionally, the proceeds received from ULIPs, including maturity benefits, are tax-free under Section 10(10D) of the Income Tax Act, subject to certain conditions.





#### 6. Financial Security Post-Retirement

Planning for retirement is crucial for long-term financial security. ULIPs offer retirement-specific plans that can help you accumulate a substantial corpus for your retirement years. By making small premium payments over time, you can build a significant retirement fund that ensures a financially secure future.



#### 7. Transparency

ULIP plans to provide transparency to policyholders, allowing them to track the performance and value of their investments. Policyholders have access to detailed information regarding the funds they have invested in, including the number of units held and their respective values.

# How to Choose a ULIP Plan



Here are some factors to consider when selecting a ULIP plan:





#### 1. Investment Objectives

Before investing in a ULIP plan, it is crucial to define your investment objectives. Consider your financial goals, such as wealth creation, retirement planning, or education funding. Understanding your objectives will help you choose a ULIP plan that best suits your investment needs.



#### 2. Risk Appetite

Evaluate your risk appetite before selecting a ULIP plan. If you are comfortable with higher risks and seek the potential for higher returns, you may opt for equity funds. On the other hand, if you prefer more stable returns with lower risks, debt funds or balanced funds may be more suitable.



#### 3. Fund Performance

Review the historical performance of the funds offered by the ULIP plan. Look for consistent performers with a track record of delivering competitive returns. While past performance is not indicative of future results, it can provide insights into the fund's potential.





#### 4. Charges and Fees

ULIP plans have various charges and fees that can impact your overall returns. Common charges include premium allocation charges, policy administration charges, fund management charges, and surrender charges.



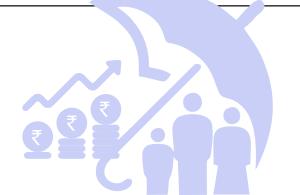
#### 5. Insurance Coverage

Consider the insurance coverage provided by the ULIP plan. Assess whether the coverage amount meets your family's financial needs in your absence. It is essential to strike a balance between the investment component and the insurance component of the ULIP plan.



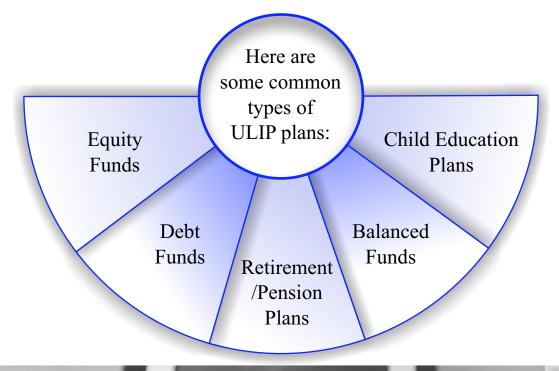
#### 6. Additional Features and Benefits

Some ULIP plans offer additional features and benefits to enhance your investment experience. These may include loyalty additions, top-up options, partial withdrawal facilities, and more. Evaluate these features and determine if they align with your investment objectives.





# Types of ULIP Plans





Unit-linked insurance plans (ULIPs) offer a unique combination of life insurance coverage and market-linked investments, making them an attractive option for individuals seeking long-term financial growth and protection. ULIPs provide flexibility, market-linked returns, and the opportunity to tailor investments to specific financial goals. With tax benefits, transparent structures, and a range of plan options, ULIPs offer a comprehensive wealth creation and insurance coverage solution. By understanding the benefits and types of ULIP plans and considering factors such as investment objectives, risk appetite, and fund performance, you can choose the right ULIP plan to meet your financial goals and secure your future.







Havells India Ltd



Bajaj Finance Ltd



Titan Company Ltd



Tata Consultancy Services Ltd



InterGlobe Aviation Ltd

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